

DOUBLE-UP LEASE GUARANTEE PROGRAM FAQ'S

Qualification

1. Q: What is the Double-Up Lease Guarantee Program?

Answer: If you lease an eligible new 2014 Model Year Dodge Challenger or Dodge Charger vehicle for a one (1) year term, you are eligible to lease an eligible replacement 2015 Model Year Dodge Challenger or Dodge Charger vehicle for a three (3) year term at the same monthly payment of your one year lease, subject to the definitions, qualifications, limitations and requirements set forth in the program.

2. Q: What is the promotional time period for Double-Up Lease Guarantee Program?

Answer: April 18, 2014 through September 2, 2014.

3. Q: Who qualifies for the Double-Up Lease Guarantee Program?

Answer: Customers who enter into a one (1) year lease of an eligible 2014 Model Year Charger or Challenger vehicle through Chrysler Capital.

4. Q: Does the lease have to be through Chrysler Capital?

Answer: Yes, customers who enter a one (1) year 2014 Model Year lease and take advantage of the Double-Up Lease Guarantee Program on an eligible three (3) year 2015 Model Year lease must utilize Chrysler Capital for both lease transactions.

5. Q: Do I have to do anything after I take delivery of my 2014 Model Year vehicle to maintain my eligibility in the Double-Up Lease Guarantee Program?

Answer: Yes, you must sign the Double-Up Lease Guarantee Program Acknowledgement Form and then send the following documents to the cynoSure Financial (the Program Administrator) within sixty (60) days of taking delivery of the vehicle:

- A copy of the signed Acknowledgement Form
- A copy of your Chrysler Capital lease agreement
- A copy of your Chrysler Capital Lease Worksheet

Mail to:

cynoSure Financial, Inc.
Lease Payment Guarantee Administrator
P.O. Box 7690
St. Clair Shores, MI 48080.

Email to:

doubleup@cynosurefinancial.com

Fax to:

(586) 771-3867

6. Q: Is a down payment required to participate in this program?

Answer: No, but the featured monthly payment guarantee payment is obtained with a down payment of \$2,670 on a one (1) year lease. Down payments less than this amount will result in a higher monthly payment on your 2014 Model Year lease and your 2015 Model Year Double-Up Lease Guarantee. Down payments in excess of this amount will not lower the monthly payment guarantee on your 2015 Model Year lease. There is no down payment requirement for the three (3) year lease.

7. Q: Are there any additional costs in addition to a down payment for the one (1) year lease?

Answer: Yes, you are responsible for your first month lease payment, taxes, title fees, licensing fees and any dealership added after-market products.

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8. Q: Am I still eligible for the Double-Up Lease Guarantee Program if my selling price is less than 96% of MSRP and \$200 over invoice?

Answer: Yes, the dealership is not required to sell the vehicle at a fixed selling price. However, the cost of the initial and replacement leases will be based on the greater of 96% of the MSRP or \$200 over the participating dealership's invoice amount. A dealership's selling price that differs from this amount will alter the monthly lease payment and/or down payment required.

9. Q: Could my three year lease payment be different than my one year lease payment?

Answer: Yes, your three year 2015 Model Year lease payment could be higher than your one (1) year 2014 Model Year lease payment for a number of reasons including:

- 1) Your down payment amount;
- 2) Your dealer leased your 2014 vehicle at an agreed upon selling price of less than the Target Agreed upon Cost. The Target Agreed Upon cost is the greater of 96% of MSRP or \$200 over dealer invoice ;
- 3) You choose a 2015 Model Year vehicle that has an MSRP that is more than \$1,500 greater than the MSRP of your 2014 Model Year vehicle, and;
- 4) Your dealer leases your 2015 Model Year vehicle at an agreed upon cost of more than the Target Agreed upon Cost.

10. Q: Is there a mileage restriction for Double-Up Lease Guarantee Program?

Answer: Yes, the mileage restriction on the one (1) year lease for your 2014 model year vehicle is 15,000 miles. The mileage restriction on the three (3) year lease for 2015 model year eligible replacement vehicle is 12,000 miles per year. Additional miles can be purchased on the 2015 Model Year lease at an additional cost to the customer.

11. Q: Could I lower my monthly lease payment amount on my 2015 Model Year three year lease?

Answer: Yes, there is no down payment required for the guaranteed lease payment. However, a down payment could be made to lower the monthly lease payment on the 2015 Model Year lease.

12. Q: Do I have to turn in my 2014 model year lease to take advantage of the 2015 Model Year eligible replacement vehicle?

Answer: Yes, the 2014 Model Year lease must be turned in and the lease contract cannot be extended.

13. Q: Can I purchase my 2014 model year eligible vehicle and still take advantage of the Double-Up Lease Guarantee Program?

Answer: No, there is not an option for you to purchase your 2014 Model Year eligible vehicle at the end of your one (1) year lease term.

14. Q: Do I have to return to the same dealership that leased me the 2014 Model Year vehicle?

Answer: Yes, the same dealership must be involved in both lease transactions for eligibility.

15. Q: What vehicles are eligible for the Double-Up Lease Guarantee Program?

Answer: For both 2014 & 2015 Model Years, Challenger (excluding SRT) and Charger (excluding SRT and SE) that are leased through Chrysler Capital from a participating dealership located in the United States that are not used for Commercial Purpose are eligible.

16. Q: Do fleet sales qualify for this program?

Answer: No, Fleet sales are ineligible.

17. Q: Are businesses and corporations eligible for the Double-Up Lease Guarantee Program?

Answer: Yes, as long as the vehicle is not used for commercial purposes.

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18. Q: Does an employee purchase lease qualify for this offer?

Answer: No. Employee purchase, CDI and all affinity discounts are ineligible for this offer.

19. Q: What incentives can be combined with my Double-Up Lease Guarantee Program?

Answer: To participate in this program, the customer must elect this program in lieu of all other incentive programs. This program is only compatible with the special one (1) year Chrysler Capital lease rate, residual and Double-Up Lease Guarantee Program Bonus Cash program.

20. Q: Do I still qualify for the Double-Up Lease Guarantee Program if I have a total loss?

Answer: If there was a total loss on the 2014 model year vehicle and the 2015 model year eligible vehicle is available, the customer is able to take advantage of the Double-Up Lease Guarantee. If the 2015 model year vehicle is not available at the time of loss, the customer is not eligible for the Double-Up Lease Guarantee Program.

21. Q: Can a consumer lease multiple vehicles under the Double-Up Lease Guarantee Program?

Answer: Yes, the same rules apply for each one (1) year eligible 2014 model year vehicle leased.

22. Q: If customer leases either an eligible 2014 model year Charger or Challenger under the Double-Up Lease Guarantee Program, are they eligible to lease either a replacement 2015 model year Charger or Challenger for the three (3) year lease term?

Answer: Yes, the consumer has the option to choose from either a replacement 2015 model year Charger or Challenger vehicle for the three (3) year lease.

Redemption

23. Q: When do I qualify for the Double-Up Lease Guarantee Program on the 2015 Model Year vehicle?

Answer: Once you've fulfilled the agreement obligations associated with your one (1) year lease.

24. Q: How long do I have to take advantage of the Double-Up Lease Guarantee Program ?

Answer: Within 45 days after the expiration date of the lease.

25. Q: Can I opt for a higher priced vehicle on my second lease?

Answer: Yes, however, the lease payment guarantee is for a similar priced vehicle (within \$1,500 MSRP). Any MSRP above the \$1,500 limit will be an additional cost for the customer.

26. Q: I am currently in a retail contract. Do I qualify for the program?

Answer: No, only customers who are currently in an eligible one (1) year lease on a 2014 Model Year Charger or Challenger AND lease a new eligible 2015 Model Year Charger or Challenger during the program period qualify.

27. Q: I've decided to take advantage of the Double-Up Lease Guarantee Program. What's my first step?

Answer: Contact the program administrator, cynoSure Financial, Inc. at 877.354.3871 to initiate the Double-Up Lease Guarantee Program on your replacement 2015 Model Year Eligible Replacement vehicle. The administrator can also be contacted via email at doubleup@cynosurefinancial.com

28. Q: When should I contact the administrator?

Answer: If You decide to lease an **Eligible Replacement Vehicle**, call the **Administrator** at 1-877-354-3871 forty-five (45) days prior to the expiration of **Your** one (1) year lease. **You** may also contact the **Administrator** by email at doubleup@cynosurefinancial.com The **Administrator** will fax, email or mail to

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You a "Request for Benefit" form to qualify for the Double-Up Lease Guarantee Program on a three (3) year lease of your eligible replacement vehicle .

29. Q: What documents will the customer need to provide to the administrator to qualify for the Double-Up Lease Guarantee Program?

Answer: The following must be submitted:

1. Fully completed Request for Benefit Form.
2. A copy of the Lease Contract for **Your Eligible Vehicle**
3. A copy of **Your** current Driver's License verifying **You** are the **Lessee**.
4. A copy of a Chrysler Capital letter showing **Your Eligible Vehicle** lease has been closed.
5. A copy of the Window Sticker and Lease Contract for **Your Eligible Replacement Vehicle** showing:
 - a) The Make, Model, Model Year and Vehicle Identification Number of the **Eligible Replacement Vehicle**.
 - b) The MSRP of the **Eligible Replacement Vehicle**.
6. Any other documentation **Administrator** may reasonably request.

Once the **Administrator** has reviewed and verified **Your** documentation, **You** will be provided with details and documentation to take to a **Participating Dealership** in order to execute a lease agreement and take delivery of **Your Eligible Replacement Vehicle**.

30. Q: Is there a purchase incentive on the eligible 2015 Model Year if the customer opts to buy the replacement vehicle instead of leasing?

Answer: Yes, there is a \$1,000 Lease To Purchase incentive offer that will be eligible towards the purchase of an eligible 2015 Model Year replacement vehicle.

31. Q: What if my credit changes during the first lease due to a bankruptcy. Can I still qualify for the Double-Up Lease Guarantee Program?

Answer: No, you must maintain your credit in order to adhere to the Chrysler Capital Financing / Leasing Standards during both lease transactions to "re-qualify" for the Double-Up Lease Guarantee.